



Lyon, 21 July 2021

H1 2021: strong growth in sales

Revenue € thousands - French GAAP	H1 2021	H1 2020	Change (%) vs. 2020	H1 2019 (1)	Change (%) 2021 vs. 2019
U10 revenue - France	70,531	44,075	+60.0%	59,793	+18.0%
U10 revenue - Asia	15,309	16,149	-5.2%	19,582	-21.8%
TOTAL	85,840	60,224	+42.5%	79,375	+8.1%

(1) Excluding Dutexdor sold on 13 December 2019

Revenue

- U10 sales continued to accelerate in 2021 to exceed the pre-health crisis level of H1 2019.
- Billings in France continued to be driven by robust consumer demand in Europe for home products. In response, sales were up by **60%** compared to H1 2020 and **18%** compared to H1 2019.
- Exports from Asia remain impacted by the cancellation of international trade shows and restrictions on business travel.

Developments and prospects

- After the unprecedented year for business of 2020, the U10's excellent operating performance of H2 2020 is expected to continue. As a result, EBITDA for H1 2021 will exceed that of H1 2019.
- The positive outlook for annual sales is confirmed, benefiting in particular from the exponential growth in the use of the B2B tool for online orders.

U10: a Retail industry supplier for interior design and home decorations

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Next financial press release:

H1 2021 results
8 September 2021 after the close of trading