

Lyon, April 30, 2025

## U10 2024 Operating Income +40%

| Results (k€)             | 2024    | %Net<br>Income | Y-1     | %Net<br>Income | S2-2024 | S1-2024 | 2024:<br>S2 vs S1 |
|--------------------------|---------|----------------|---------|----------------|---------|---------|-------------------|
| Net sales                | 176,528 |                | 165,554 |                | 91,293  | 85,235  | +6,058            |
| EBITDA                   | 4,533   | 2,6%           | 5,397   | 3.3%           | 3,670   | 863     | +2,808            |
| Operating income         | 4,371   | 2,5%           | 3,122   | 1.9%           | 2,902   | 1,469   | +1,433            |
| Net income               | 802     | 0,5%           | 170     | 0.1%           | 664     | 139     | +525              |
| Net income – Group share | 630     | 0,4%           | 161     | 0.1%           | 553     | 77      | +476              |

Accounts approved by the Board of Directors on April 30, 2025. The audit procedures on the consolidated accounts were completed. The certification report is included in the annual report published on the site <a href="https://www.ul0.com">www.ul0.com</a>

## <u>Results</u>

- As announced, the qualitative growth in net sales is reflected in operating income for the 2024 financial year, particularly in the second half.
- EBITDA for the second half of 2024 is **four times** higher than in the first half.
- Taken for the full year, operating income is **up 40%** compared to the previous financial year.
- Financial debt continues to fall following the repayment, in the course of the year, of nearly €7 million in medium-term loans.

## <u>News</u>

- A long-standing supplier of interior decoration and accessories, U10 is seen as a particularly reliable supplier in a complex commercial environment. Although it operates in many countries, the company has not developed any business with the United States and is therefore not affected by the american tariff measures.
- By providing customized merchandising research services for each retailer, U10 generates performance for its clients and increases its presence in stores.
- In 2025, the company will roll out its CSR project, UIO Care, which has been developed in the same spirit as the innovative solutions it develops, combining efficiency and competitiveness.

The Annual General Meeting of Shareholders will be held on Wednesday, June 11, 2025.

## U10: B-to-B supplier of home equipment

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